# http://files1.cvmkr.com/d53790_620528_1422391.jpg?r=1460583593849Curriculum Vitae

**Name:** Michael Gomersall **D.O.B.**  24/06/1998

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**Objective**

I am interested in getting work in sales and business, as selling is a big passion of mine, and I love to sell. I started working on my 16th birthday in Martha's Vineyard which I enjoyed but before Christmas (2014), I decided to move into the retail sector. I started working part time at Office shoe shop while I was studying media at the North West Regional College. I really enjoy talking to different customers and creating a bond with them. I will ask them what they are looking for and show them how we can meet their needs. I have a won a lot of selling competitions at work including most sales and most tablet sales and I get a real sense of satisfaction from making a lot of sales.

I am very eager to learn, and love learning new strategies and ways to close a sale. I spend some time on Youtube watching videos about tips and hints on selling, and I am also signed up to a salesperson newsletter through my emails.

I take every sale as a new challenge and love the feeling of accomplishment I get from closing a deal and meeting my targets.

I have always loved cars and driving and I understand how important a car purchase is for people. I had my first driving lesson on my 17th birthday and passed my test in October last year. I really enjoy driving and cars which will help as I feel as a salesperson I really want to sell something that I love.

I have plenty of experience working in a team both at college and at work. I really like people and I have good communication skills which I feel helps in team work as well as understanding roles and responsibilities and following procedures.

I have great ambition to succeed in life and I am very interested in learning new skills as I go along.

In my media course I have learned a lot of practical skills as well as learning about advertising, presenting and the importance of audience which will benefit me in this role.

I am also skilled in IT and technology.

I am an enthusiastic, hard worker and always try my best to get the job done as well as I can. I am a very confident and happy person. I am very well presented and love clothes and fashion and take good care of myself.

## Work experience

## Employer: Martha's Vineyard

## Job: Bar Back

## Dates 24/6/14 — 18/11/14

**Tasks**

* Clean glasses
* Get ice and stock
* Take out bins
* Keep the place looking clean and tidy
* Be friendly to customers and provide information if they need it.
* Look neat and smart.
* Basically do anything else that I am asked.

**Employer:** Office

**Job:** Sales assistant

**Dates:**  13/11/14 – Present

### Tasks

* I am a salesperson and sell shoes to people.
* I help clean up the store and make it look nice, by creating displays, hoovering at the end of my shift, wiping surfaces and cleaning up the shelves.
* I am also in the stock room a lot, doing running order, putting away delivery and right feet back into boxes.
* I have to look nice and well groomed.
* I sell a lot of shoes
* I am friendly to customers
* I get the delivery sometimes
* Any other jobs I'm asked to do (e.g go to the post office to post something, go and get euros exchanged into sterling, or go around handing out promotions)

## Qualifications

 I have 9 GCSE's Grades A-C

* Learning for Life and Work A\*
* Information and Communication Technology B
* English Language B
* Maths B
* Moving Image B
* Double Award Science C (counts as 2)
* Spanish C
* English Literature C

In my first year of college I have achieved 10 out of 10 distinctions, and I am doing well in my second year as well.

## Education

### Oakgrove Integrated College

### Dates: 9/11 – 6/14

**Qualifications:**  9 GCSE'S grade A-C.   
  
At school I was a member of the student council and raised money for victims of natural disasters.

**North West Regional College**

### Extended Diploma Level Three Creative Media Production

### Dates: 9/14 - Present

**Qualifications:** 10 distinctions in year one. I am on my second year of the course, but I am finishing up now and still waiting on my grades for year 2.  
  
I have learned how to use a lot of different software on the computer, from editing suites and photoshop, I have made a lot of media productions and usually work in a team where I have been the team leader on all my projects.

## Interests

* I am a very sociable person, and enjoy going out and being with people.
* I like clothing and looking well.
* I like buying and selling.
* I love cars and driving.
* I love traveling to different countries.
* I enjoy music and going out on nights out.

## References

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